



Private & Confidential

About LINGMED

Lingmed Ltd promotes healthcare intelligence database products in China market and also import niche medical products / devices to China market to meet China market's unmet medical needs.

More information at: www.lingmed.net

Title: Consultant

Job Description:

- Plans, organizes, and manages resources to bring about the successful completion of specific project goals and objectives.
- Executes high quality research and analysis.
- Designs, structures and delivers client reports and presentations.
- Develops client relationships through face-to-face discussions or workshops, telephone or email contact.
- Identifies opportunities for follow-on work and new leads.
- Supports the development of intellectual property for use on future engagements. Supports development of proposals.
- Develops broader and deeper knowledge of consulting methodologies and pharmaceutical market through on the job experience and training.
- Coaches project team members and supporting them to fulfill their personal objectives. Coaches junior staff (not just in projects).
- Leads some learning, development and recruiting activities.

Job Requirements:

- Bachelor's degree with 3 – 5 years of related experience in consulting, pharmaceutical and/or healthcare industry.
- Possesses solid project management skills and client influencing and relationship building skills.
- Experience in consulting, pharmaceutical and/or healthcare industry with evidence of career progression.
- A track record in team work and in developing and leading people.
- Works willingly and effectively with others in and across the organization to accomplish team goals and is effective working in a matrix environment.
- Experienced with developing consultative relationships with senior level managers and executives at clients in the pharmaceutical/healthcare industry.
- Ability to manage multiple projects, juggle priorities and deliver on tight deadlines.
- Knowledge of consulting methodologies, tools and techniques related to functional area.
- Knowledge of key issues and current developments in the pharmaceutical and healthcare industries.
- Excellent presentation, communication and client influencing skills.
- Has established network and referral contacts.